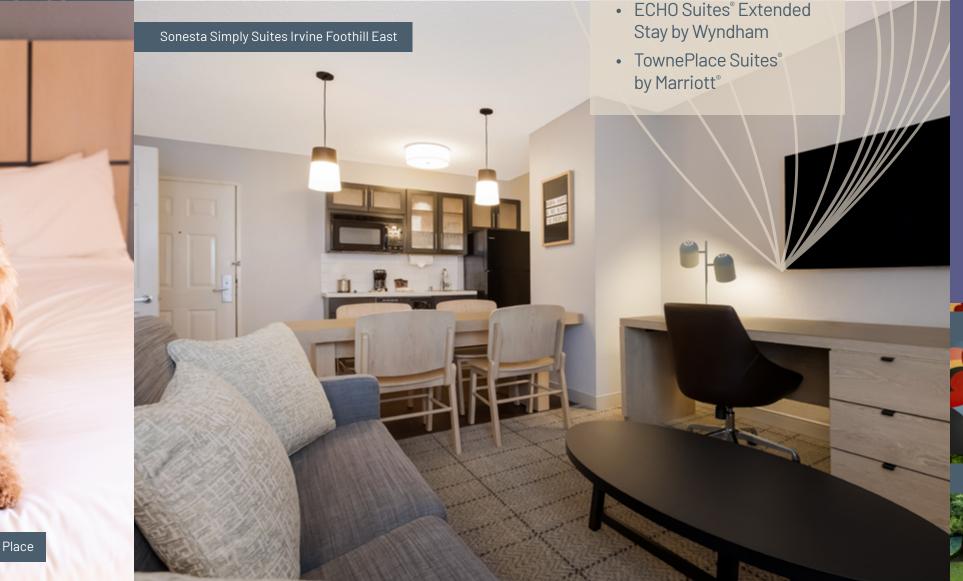


# SONESTA Simply Suites

Because everyone deserves to feel the benefits of "simple" without all the effort it takes when you're staying an extended period of time. Sonesta Simply Suites is here to help you make each moment away from home a little bit easier each time — no matter the duration. The challenges? Distance from family? They all disappear when you feel that sense that "worry-free" is an always on amenity. Everything You Need. At Ease. Inviting.

### **KEY HOTEL ATTRIBUTES**

- Hotels with 110 to 150 rooms
- Global and local sales driving corporate group and project business from Tech, Medical, Construction and Training



**MARKETPLACE** 

**TARGET MARKETS:** 

**SEGMENT:** Midscale

Suburban and

airport locations

**PROPERTY SIZE:** 

**COMPETITIVE SET:** 

MainStay Suites®

Candlewood® Suites

Extended Stay America®

Hawthorn® Extended Stay

110 - 150 keys

# SONESTA PASS"

Here Today. Roam Tomorrow.

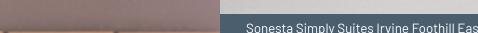
### 7.7 million members and growing\*

#### **AWARD WINNING PROGRAM**

- Ranked #3 in 10 Best Hotel Loyalty Programs, USA Today 2025 - Top 10 for 9 consecutive years
- Ranked #5 in Best Hotel Loyalty Value, WalletHub, 2025
- Top 10 U.S. News & World Report Best Hotel Travel Rewards 2024
- Loyalty 360 2023 Award for Loyalty Program Innovation

Learn more at sonesta.com/travel-pass





Sonesta Simply Suites Atlanta Gwinnett Place



Because everyone deserves to feel the benefits of "simple" without all the effort it takes when you're staying an extended period of time. Sonesta Simply Suites is here to help you make each moment away from home a little bit easier each time—no matter the duration. The challenges? Uncertainty? Distance from family? They all disappear when you feel that sense that "worry-free" is an always on amenity. Everything You Need. At Ease. Inviting.



IN A WORLD FILLED WITH HOTELS OF ALL SORTS, SONESTA SIMPLY SUITES OFFERS WHAT MANY FORGET TO FOCUS ON: SIMPLICITY.

The key component, thoughtfully threaded in everything we are, and everything we do, takes the worry and extra responsibility that usually accompanies travel and replaces it with all the elements needed for a seamless, carefree stay.

That's simply done.

#### **BRAND PILLARS**

The compelling truths and characteristics of the brand that shape us. Our essence, our core values.

### community

MAKING REAL CONNECTIONS.

Time with us whether a week, a month, or even more, could mean new friends, new connections, or at the very least a place where you simply feel like you belong.

It's not often that you get to be a part of a community when you're on the road or on the go. But at Sonesta Simply Suites when you stay with us, you become a part of ours.

### dependable

SHOWING UP WHEN IT COUNTS.

At Sonesta Simply Suites, we cover all the bases. The room, the amenities, the quality service. But what we really pride ourselves on is the fact that our quests can always count on us.

#### comfortable

SETTING THE TONE.

Atmosphere is everything. It's what greets guests at the door, sustains them through their stay, and lingers in their minds after they leave.

Guests come from far and wide. However, what we provide them — apart from a place to stay — is a space to feel calm and worry free, no matter how long or short their stay.





# At Ease.

AT SONESTA SIMPLY SUITES, WE CREATED A SPACE TO MAKE THINGS, WELL, UNCOMPLICATED.

We're the ones that let you know what "worry-free" feels like because we covered all the bases. We're a team you rely on when everyone usually relies on you. And a place you can depend on for everything you need, and nothing you don't. Time away from home can get overwhelming.

But rest assured, we keep it simple.

### The Busy Body

He is in town for a while on a major construction project, and while he is the person that everyone counts on day to day, he's happy to stay somewhere where he knows that he can count on others while he gets the job done.

### The Minimalist

Sonesta Simply Suites is her go-to when she's on the go. She's thrilled to have a kitchen on demand and access to a range of supplies during her stay. It's everything she needs when she needs it.



### target markets

Giving guests a no-fuss, all comfort stay, Sonesta Simply Suites is ideally suited for new builds or conversions, typically in secondary or tertiary markets.

# **Guest Journey**



### **GUESTROOM**

- Top of Bed
- **Bath Terry**
- Bath Amenities
- In-Suite Kitchen

Crisp linens and plush pillows. Bath towels and branded amenities. In-suite kitchen and all necessary equipment stocked.

### **ARRIVAL & LOBBY**

- Arrival & Lobby
- Take-Out Drop Spot
- Free Parking

Welcoming lobby with logo door decal, welcome mat, and fun artwork. Take-out area for guests to easily pick up their deliveries. Well-lit, free parking available.

### **FITNESS**

**Fitness Center** 

24/7 gym with weights and cardio equipment.

### **EAT & DRINK**

- The Market
- Inspirational Indulgences

24/7 On-site market. Inspirational Indulgences program (currently afternoon popcorn) is activated.

### **COMMON SPACE**

- Artwork
- Kitchen on Demand
- Mud Room
- Outdoor Spaces

Brand-specified artwork. Kitchen on Demand within the Mud Closet is activated to provide guests with necessary kitchen items. Outdoor covered patio and grill area are well maintained. Self-service laundry available.

Required Brand Standards

Optional Signature Moments











#### **DEFINING BRAND STANDARDS**

Our Defining Brand Standards are the touchpoints that are specific to the Sonesta Simply Suites brand and are what sets us apart within the marketplace. These are required touchpoints that are reflected throughout every aspect of our brand hotels.

#### **SIGNATURE MOMENTS**

Though optional, our Signature Moments are what elevates Sonesta Simply Suites beyond your standard hotel experience and are what leave guests wanting to return again and again.

#### **ARRIVE**



ARRIVAL & LOBBY A welcoming lobby

experience with logo door decals, artwork, and a welcome mat to ensure a warm welcome for guests.



TAKE-OUT DROP **SPOT** 

Take-out food pickup area in the lobby for maximum guest dining convenience.



● FREE PARKING

Offer complimentary parking for guests.

#### EAT + DRINK



THE MARKET

A 24/7 marketplace offering sundries, snacks, and beverages.



**INSPIRATIONAL INDULGENCES** 

Indulge in complimentary lobby snacks, like popcorn, each evening for a relaxing treat after a long day.

#### **STAY**



**BED** 

Crisp linens, plush pillows, and a spacious work area.



**BATH AMENITIES** 

Bath towels and bathroom



MUD ROOM

Offer home essentials like laundry facilities, pet supplies, and Kitchen On Demand.



amenities featuring an orange blossom fragrance, with clean fixtures and a well-lit



ARTWORK

Enliven the hotel with

bold, minimal prints

throughout the hotel.

OUTDOOR SPACES

On-site grilling under a gazebo or on a patio with picnic tables.



**™** IN-SUITE SIMPLE KITCHEN

Fully equipped simple kitchen with all of the cooking supplies needed for mealtime.



FITNESS CENTER

and cardio equipment.



#### KITCHEN ON 24/7 gym with weights **DEMAND**

A space for guests to access commonly requested appliances such as blenders and toasters that may not already be in the suite.



#### ■ CORE BRAND STANDARDS

Our Core Brand Standards are what we are known for, and ensure your guests have a comfortable and consistent experience no matter which location they visit. These are required touchpoints that are reflected throughout every aspect of Sonesta Simply Suites brand hotels.



SONESTA TRAVEL PASS LOYALTY ROGRAM



PET WELCOMING PROGRAM



GUEST SATISFACTION AND REPUTATION MANAGEMENT **PLATFORMS** 



QUALITY ASSURANCE PROGRAM



SONESTA REVENUE AND DISTRIBUTION PROGRAMS



LEARNING, DEVELOPMENT AND BRAND GUIDANCE PLATFORMS



SONESTA SUPPLIER ALLIANCE (SSA) PROCUREMENT PLATFORMS



GUEST EXPERIENCE AND ENTERTAINMENT PLATFORMS



COMPLIMENTARY GUEST WI-FI



ARCHITECTURE, DESIGN AND CONSTRUCTION STANDARDS



BRAND IDENTITY, DESIGN, AND



SMOKE-FREE HOTEL

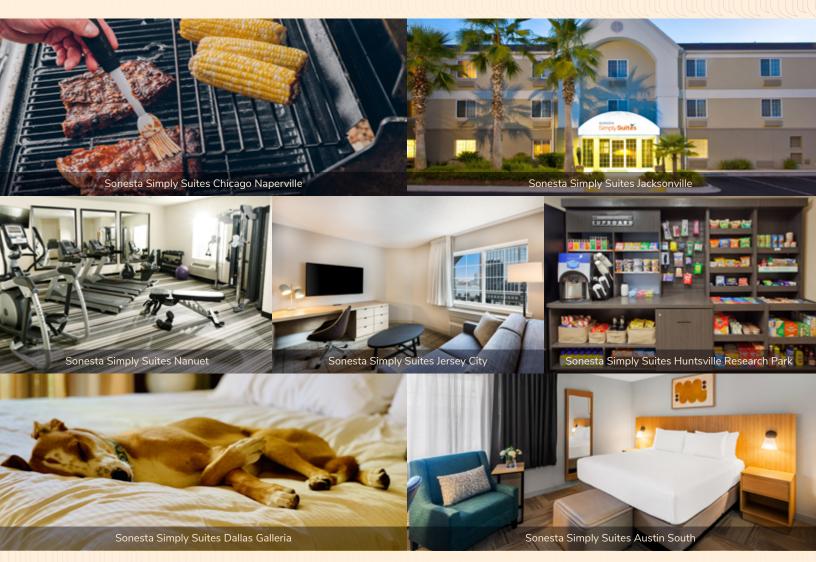


TECHNOLOGY INFRASTRUCTURE AND HOTEL OPERATIONAL PLATFORMS



GUEST SAFETY AND







### **Sonesta Lodging Development Team**

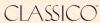
Email us at development@sonesta.com • Learn more at franchise.sonesta.com































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