

Sonesta ES

With ES Suites, home is any new spot you're going to be staying a while in. The new settings might be different but the friendly faces are still the same. You have access to everything at your fingertips and even a backyard to bring it all back to that at home feeling. Refreshing, homelike spaces, greet every guest but with some unexpected little surprises sprinkled in. Surprising. Generous. Refreshing

KEY ATTRIBUTES OF TOP PERFORMING HOTELS

- Hotels with 140 to 200 suites
- Located in suburban markets and near corporate offices
- Strong focused sales team partnering with Global Sales to drive midweek business
- Higher percentage of Extended Stay Occupancy than Comp Set; Strong Project related business



MARKETPLACE

TARGET MARKETS: Suburban & Airport locations

SEGMENT: Upscale

PROPERTY SIZE: 140 - 200 keys

COMPETITIVE SET:

- Fairfield Inn & Suites[®] by Marriott[®]
- Homewood Suites by Hilton[®]
- Hyatt House™
- Residence Inn[®] by Marriott[®]
- Staybridge Suites





Here Today. Roam Tomorrow.

- 6.3 Million Travel Pass Loyalty Members
- Travel Pass members are 5X more likely to convert on Sonesta.com
- Member engagement +7% YOY

AWARD WINNING PROGRAM

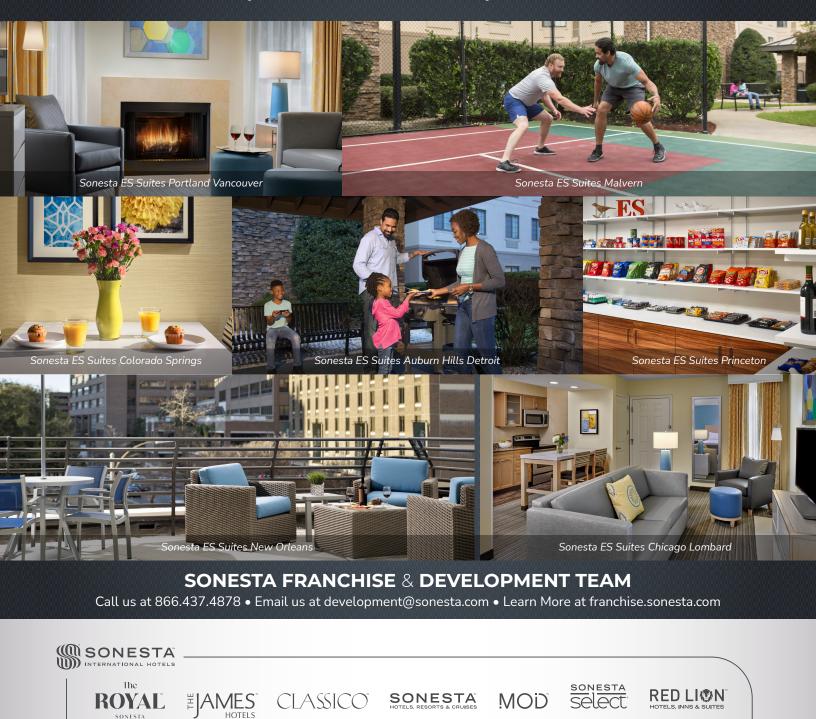
- USA Today winner in the Best Hotel
 Loyalty Program for 6th year in a row
- Top 10 US News & World Report Best Hotel Travel Rewards 2023
- Loyalty 360 2023 Award for Loyalty Program Innovation

Learn more at sonesta.com/travel-pass





13 brands / 1,100+ properties / 100,000+ rooms



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essential

Simply **Suites**

Sonesta ES

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TRAVEL PASS