

# #WORTHIT™



Red Lion Hotels has built a legacy on paving the way to great adventures. With friendly service and a passion for sharing local expertise, our full-service hotel always delivers a memorable stay.



Red Lion Inn & Suites gives on-the-go travelers a memorable place to rest, recharge and embark on great adventures. These select-service properties provide guests the essentials they need, along with the friendly service and local knowledge they expect from the Red Lion brand.



#### **TARGET MARKETS**

Primary and secondary markets with wide appeal in top 300 MSAs and surrounding tertiary markets.

#### **SEGMENT**

Red Lion Hotels – Upper Midscale Red Lion Inn & Suites – Midscale

#### **PROPERTY TYPE**

Ideally suited for conversions and new build opportunities

## FOR OWNERS, BY OWNERS

### FLEXIBLE BRANDING THAT CAN HELP OWNER ROI

Sonesta competes effectively against other brands by maintaining flexible branding that can help owners with their ROI.

### SONESTA TRAVEL PASS"

### Here Today. Roam Tomorrow.

- 6.9 million members and growing<sup>1</sup>
- Travel Pass members are more likely to convert on Sonesta.com than non members
- For full-year 2024, Travel Pass Members were responsible for 76% of brand.com bookings<sup>2</sup>

#### **AWARD WINNING PROGRAM**

- Ranked #5 in 10 Best Hotel Loyalty Programs, USA Today 2024 – Top 10 for 7 consecutive years
- Ranked #3 in Best Hotel Loyalty Value, WalletHub, 2024
- Top 10 U.S. News & World Report Best Hotel Travel Rewards 2024
- Loyalty 360 2023 Award for Loyalty Program Innovation

### Learn more at sonesta.com/travel-pass

Includes addition of Hello Rewards members in 2024.
 On average, across all brands, franchised and managed, for all members.
 Americas Best Value Inn, Canadas Best Value Inn, Red Lion/I&S and Signature

Red Lion Hotel Kennewick Columbia Center





8 LARGEST | 1,100+ properties | 13 brands | 1 POWERFUL | 100,000+ rooms | 9 countries | loyalty program





### **Sonesta Lodging Development Team**

Email us at development@sonesta.com • Learn more at franchise.sonesta.com



























